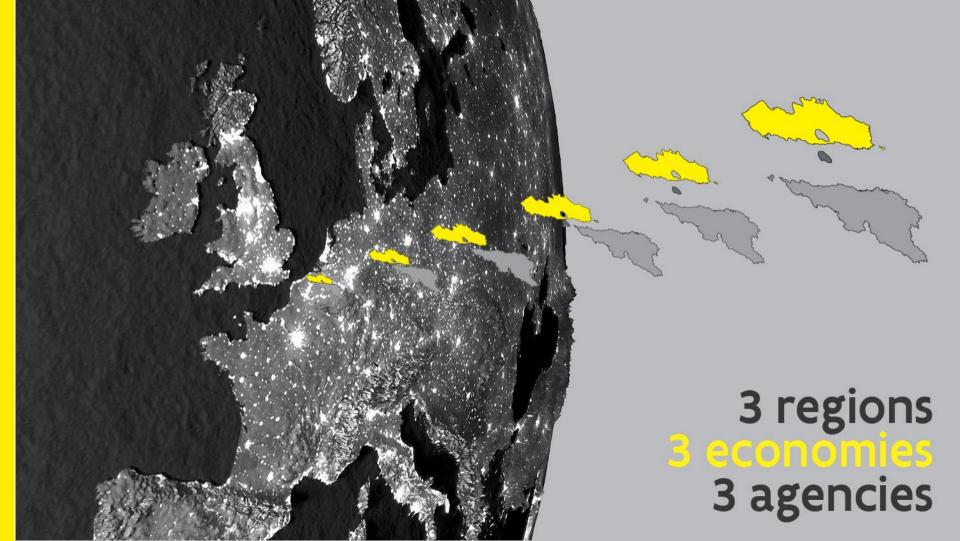




INTRODUCTION TO FLANDERS INVESTMENT & TRADE

Thai-Belgian Business Forum, Sept 27, 2023



export from Flanders in 2022



EUR 479.7 BILLION

EUR 494.8 BILLION

import to Flanders in 2022

Flanders as global exporter

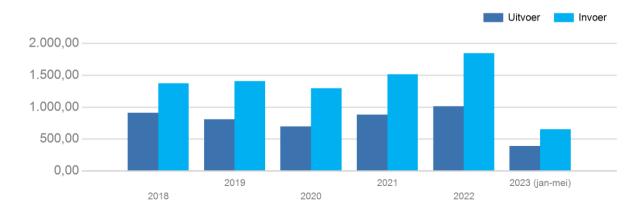
BRON WTO

WORL 1 China	LD		share in total global export in %	
1 China		24 904	100.00%	
, citilio	a a	3 594	14.43%	
2 Unite	ed States of America	2 065	8.29%	
3 Germ	nany	1 655	6.65%	
4 Nethe	erlands	966	3.88%	
5 Japan		747	3.00%	
6 Korea	a. Republic of	684	2.74%	
7 Italy		657	2.64%	
8 Franc	ce	618	2.48%	
9 Hong	g Kong. China	610	2.45%	
10 Unite	ed Arab Emirates	599	2.40%	
11 Canad	da	597	2.40%	
12 Mexic	co	578	2.32%	
13 Russi	ian Federation	532	2.14%	
14 Unite	ed Kingdom	529	2.13%	
15 Singa	apore	516	2.07%	
16 Fland	ders Region	505	2.03%	
17 Chine	ese Taipei	478	1.92%	
18 India		453	1.82%	
19 Spair		418	1.68%	
20 Austi	ralia	412	1.66%	
1-20 Subto	otal top 20	17 213	69.12%	
>20 Other	r exporters (> top 20)	7 692	\$0.88%	



TRADE BETWEEN FLANDERS & THAILAND

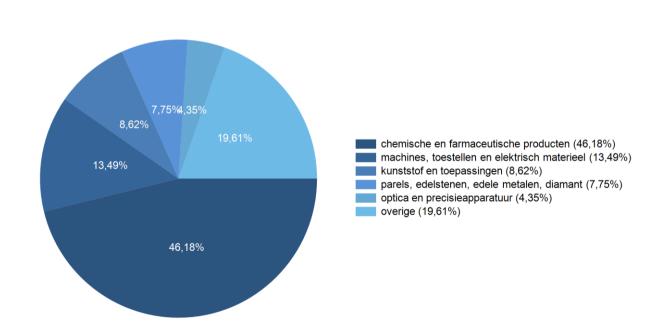
in € miljoen	Uitvoer	Var in %	Invoer	Var in %	Handelsbalans
2018	911,71		1.373,92		-462,21
2019	806,69	-11,52%	1.408,28	+2,50%	-601,59
2020	695,36	-13,80%	1.293,95	-8,12%	-598,59
2021	880,07	+26,56%	1.515,46	+17,12%	-635,39
2022	1.010,93	+14,87%	1.846,36	+21,84%	-835,44
2023 (jan-mei)	387,68	-18,29%	651,88	-17,28%	-264,20





EXPORT FROM FLANDERS TO THAILAND

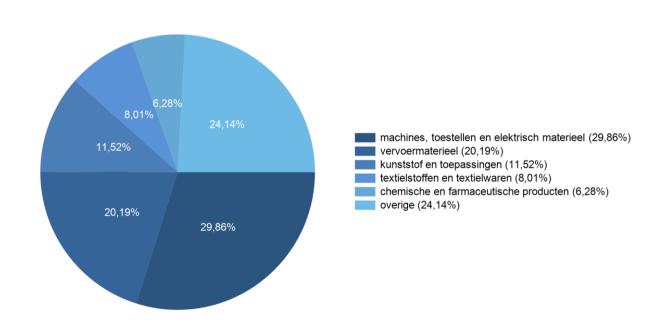
48th export destination





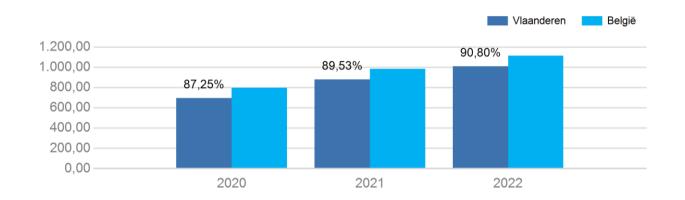
IMPORT INTO FLANDERS FROM THAILAND

34th supplier



REGIONAL DIVISION





Uitvoer	Waarde in € miljoen		Aandeel	Aandeel	Variatie in %		
	2020	2021	2022	2021 in %	2022 in %	2020 - 2021	2021 - 2022
Vlaanderen	695,36	880,07	1.010,93	89,53%	90,80%	+26,56%	+14,87%
Wallonië	100,11	97,35	97,64	9,90%	8,77%	-2,75%	+0,30%
Brussel	1,47	5,58	4,73	0,57%	0,43%	+279,61%	-15,12%
Totaal	796,93	982,99	1.113,30	100%	100%	23,35%	+13,26%



EXPORT OF SERVICES FROM BELGIUM TO THAILAND

51st export destination

Sectoren in € miljoen	2020	2021	2022	% aandeel 2022
Andere commerciële diensten (*)	35,49	50,64	63,98	46,76%
Transport	11,45	18,61	20,75	15,17%
Verzekeringen	0,99	6,58	13,29	9,71%
Royalties en licenties	11,22	11,76	13,22	9,66%
Telecommunicatie, informatica en berichtgeving	9,10	8,26	8,43	6,16%
Overige diensten	20,49	21,30	17,16	12,54%
Totaal diensten	88,75	117,16	136,84	100%



IMPORT OF SERVICES FROM THAILAND INTO BELGIUM

41st services supplier

Sectoren in € miljoen	2020	2021	2022	% aandeel 2022
Andere commerciële diensten (*)	151,80	95,53	102,93	46,68%
Transport	18,09	28,60	33,44	15,16%
Maak- of loonwerk	35,80	35,42	32,77	14,86%
Reisverkeer	25,51	9,21	28,14	12,76%
Verzekeringen	0,68	9,05	8,47	3,84%
Overige diensten	15,83	12,47	14,77	6,70%
Totaal diensten	247,70	190,27	220,52	100%



INVESTMENT











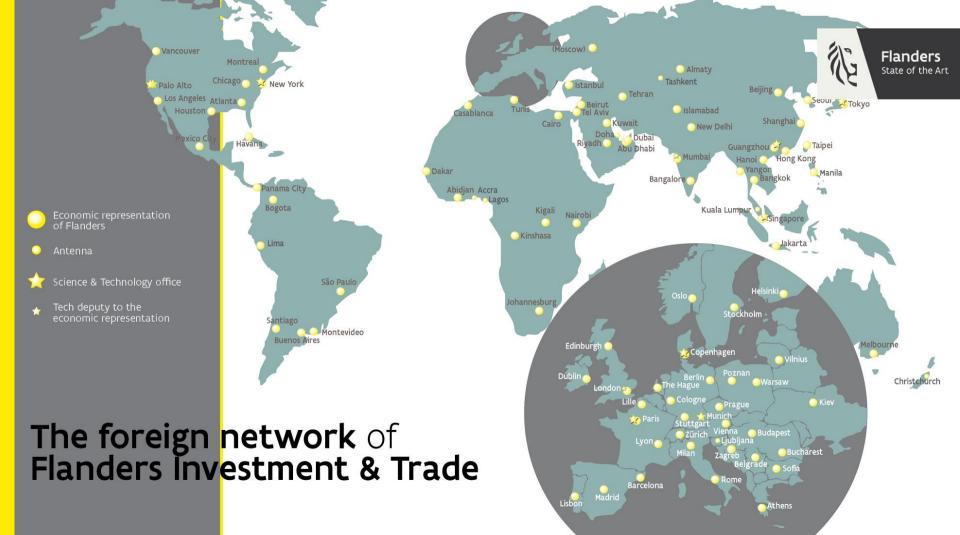
Mission of FIT

The mission statement of the public agency FIT is to contribute through its domestic and foreign network, to:

- the durable enhancement of the export and internationalization of enterprises from Flanders, by offering high level and customized services;
- The durable enhancement of economic growth in Flanders by playing a substantial role in attracting foreign investment and anchoring already settled foreign enterprises in Flanders.

GROWTH JOBS

WELFARE













ACTIONS

- VIV ASIA (APRIL 2023)
- BUYERS' CAMPAIGN AT ANUGA (COLOGNE, OCTOBER 2023)
- BUYERS' CAMPAIGN AT FOOD & HOTEL ASIA (SINGAPORE, APRIL 2024)
- HEALTH CARE MISSION TO THAILAND & SINGAPORE (SEPT 2024)
- **FOCUS SECTORS:**
 - **FOOD & FOOD TECH**
 - **AGRO-INDUSTRY**
 - **HEALTH CARE**
 - CLIMATE TECH (supported by technology attaché in Singapore)



FIT VS BOI

- BOARD OF INVESTMENT as a valuable complimentary partner
- FIT has focus on:
 - Supporting Flemish companies that want to export to Thailand
 - Attracting Thai investments to Flanders
- BOI focuses on:
 - Attracting Belgian investments to Thailand



THANK YOU – KHOP KHUN KHRAP

Flanders Investment & Trade Bangkok

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